

# Individual Insurance & Investments

**PRACTICE**



**With more than 35 years' experience providing expert advice, Borislow ensures that your insurance and financial “symphony” plays out harmoniously.**

Your insurance and financial security needs can be complex, technical, and often challenging to understand. Done correctly, it is like a great composer's symphony played by a world-class orchestra and led by an accomplished conductor. Each component needs to be in harmony with the others and all of your advisors need to work together, with the “conductor” making sure the players each do their part.

The process begins with evaluating your needs, reviewing your budget and mapping out your long-term plans. Other considerations such as: tax implications; ownership and beneficiary designations; estate impacts, and more are factored into your plan.

While Borislow provides many of those services, we realize that our clients may have multiple expert advisors, so we often take on the “conductor” role, looking at the entire plan and ensuring that all the elements come together properly.

The Borislow Individual Insurance and Investments team provides help with charitable giving, generational wealth transfer, long-term care, nursing home placement and all life stage appropriate aspects of your planning. Our client roster includes both individuals and corporations.

**Please contact us to learn more about our Individual Insurance and Investments team, or any of the other ways we have been helping our clients for over 35 years.**

Call **978.689.8200** or visit **borislow.com**  
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## **INDIVIDUAL INSURANCE & INVESTMENTS SERVICES INCLUDE:**

- Life Insurance
- Disability Income Protection
- Long Term Care
- College funding strategies
- Retirement financial planning
- Key Person
- Business continuation plans
- Business succession planning
- Overhead Expense

**Borislow**  
INSURANCE